

## REMUNERATION STRUCTURE FOR CORPORATE AGENTS

PRODUCT CODE	PRODUCT NAME	PPT/ Premium	Base Comm.	AFYC (Bonus Comm)
241	LIFELONG ASSURE	10	20.00%	10.00%
241	LIFELONG ASSURE	15 & 20	25.00%	10.00%
265	FUTURE GAIN	25000 TO 99,999	5.00%	-
265	FUTURE GAIN	1,00,000 TO 1,99,000	2.00%	-
265	FUTURE GAIN	2,00,000 & Above	0.50%	-
335	Guaranteed Pension goal	SP	2%	-
335	Guaranteed Pension goal	RP	7.5%	
271	ELITE ASSURE	5	15%	
271	ELITE ASSURE	7	21%	
271	ELITE ASSURE	10	30%	
271	ELITE ASSURE	15	35%	
271	ELITE ASSURE	20	35%	
271	ELITE ASSURE	25	35%	
271	ELITE ASSURE	30	35%	
277	YOUNG_ASSURE	5	9.00%	3.00%
277	YOUNG_ASSURE	7	15.00%	4.00%
277	YOUNG_ASSURE	12	20.00%	5.00%
277	YOUNG_ASSURE	15	26.00%	5.00%
277	YOUNG_ASSURE	20	30.00%	5.00%
279	LIFE SECURE	5	10.00%	5.00%
279	LIFE SECURE	7	15.00%	6.00%
279	LIFE SECURE	10	21.00%	9.00%
279	LIFE SECURE	15	25.00%	10.00%
283	CASH ASSURE	11	7.00%	3.00%
283	CASH ASSURE	15	11.00%	4.00%
283	CASH ASSURE	19	17.00%	8.00%
283	CASH ASSURE	23	20.00%	10.00%
287	SUPERLIFE ASSURE	12 to 14	26.00%	4.00%
287	SUPERLIFE ASSURE	15 & Above	30.00%	5.00%
297	LIFE ETOUCH (Variant 1 & 2)	ANY TERM	40.00%	0.00%
297	LIFE ETOUCH (Variant 3)	ANY TERM	Min (3*PPT,35 )	0.00%
299	Life Income Assure	5	12.00%	3.00%
299	Life Income Assure	7	17.00%	4.00%

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299	Life Income Assure	10	25.00%	5.00%
299	Life Income Assure	12	30.00%	5.00%
301	FUTURE WEALTH_gain	Yearly Mode – 50,000 To 99,999	13.00%	0%/ 2%/ 5%
301	FUTURE WEALTH_gain	Yearly Mode 1,00,000 To 1,99,999	5.00%	0%/ 2%/ 5%
301	FUTURE WEALTH_gain	Yearly Mode 2 lakhs To <2.4 lakhs	2.50%	0%/ 2%/ 5%
301	FUTURE WEALTH_gain	Yearly Mode 2.4 lakhs & Above	1.00%	0%/ 2%/ 5%
301	FUTURE WEALTH_gain	Other than Yearly Mode 50,000 To 99,999	11.00%	0%/ 2%/ 5%
301	FUTURE WEALTH _gain	Other than Yearly Mode 1,00,000 To 1,99,999	4.00%	0%/ 2%/ 5%
301	FUTURE WEALTH_gain	Other than Yearly Mode 2 lakhs To < 2.4 lakhs	1.50%	0%/ 2%/ 5%
301	FUTURE WEALTH_gain	Other than Yearly Mode 2.4 lakhs & Above	0.50%	0%/ 2%/ 5%
309	POS GOAL SURAKSHA	PPT 5 YRS	15%	
309	POS GOAL SURAKSHA	PPT 7 YRS	20%	
309	POS GOAL SURAKSHA	PPT 8 YRS	24%	
309	POS GOAL SURAKSHA	PPT 10 YRS	25%	
309	POS GOAL SURAKSHA	PPT 12 YRS	35%	
315	Health Care Goal	All PPT	40%	
315	Health Care Goal	PPT 5	15%	
315	Health Care Goal	PPT 7	21%	
315	Health Care Goal	PPT 15 and 20	35%	
316	LIFE LONG LIFE GOAL	FOR PREMIUM below 10 LAKSHS	10%	
316	LIFE LONG LIFE GOAL	FOR PREMIUM ABOVE 10 LAKSHS AND ABOVE	5%	
319	Guaranteed Income Goal	5	15%	
319	Guaranteed Income Goal	7	21%	
319	Guaranteed Income Goal	8	24%	
319	Guaranteed Income Goal	10	30%	
319	Guaranteed Income Goal	12	35%	
321	Smart Protect Goal	All PPT	40%	
321	Smart Protect Goal	5	15%	
321	Smart Protect Goal	6	18%	
321	Smart Protect Goal	7	21%	
321	Smart Protect Goal	8	24%	

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321	Smart Protect Goal	9	27%	
321	Smart Protect Goal	10	30%	
321	Smart Protect Goal	11	33%	
321	Smart Protect Goal	12 AND ABOVE	35%	
267	FORTUNE GAIN	SP < 10,00,000	1.00%	-
267	FORTUNE GAIN	SP >= 10,00,000	0.50%	-
311	Goal based Savings	SP	2.00%	0.00%
311	Goal based Savings	5	0.25%	
311	Goal based Savings	10	0.75%	
311	Goal based Savings	Other PPT	1.00%	
311	Goal based Savings	Bonus commission for PPT 5 (PREMIUM 100000 to 299999)		0.06%
311	Goal based Savings	Bonus commission for PPT 5 (PREMIUM 300000 to 399999)		0.09%
311	Goal based Savings	Bonus commission for PPT 5 (PREMIUM 400000 to 499999)		0.12%
311	Goal based Savings	Bonus commission for PPT 5 (PREMIUM 500000 to 999999)		0.15%
311	Goal based Savings	Bonus commission for PPT 5 (PREMIUM 10 lakhs and above)		0.17%
311	Goal based Savings	Bonus commission for PPT 10 (PREMIUM 100000 to 299999)		0.18%
311	Goal based Savings	Bonus commission for PPT 10 (PREMIUM 300000 to 399999)		0.27%
311	Goal based Savings	Bonus commission for PPT 10 (PREMIUM 400000 to 499999)		0.36%
311	Goal based Savings	Bonus commission for PPT 10 (PREMIUM 500000 to 999999)		0.45%
311	Goal based Savings	Bonus commission for PPT 10 (PREMIUM 10 lakhs and above)		0.51%
311	Goal based Savings	Bonus commission for term other PPT (PREMIUM 100000 to 299999)		0.24%
311	Goal based Savings	Bonus commission for term other PPT (PREMIUM 300000 to 399999)		0.36%
311	Goal based Savings	Bonus commission for term other PPT (PREMIUM 400000 to 499999)		0.48%
311	Goal based Savings	Bonus commission for term other PPT (PREMIUM 500000 to 999999)		0.6%
311	Goal based Savings	Bonus commission for term other PPT (PREMIUM 10 lakhs and above)		0.66%
329	Flexi Income Goal	Variant 1&2 (5 -12 yrs PPT)	Min(3*PPT%,35%)	--
329	Flexi Income Goal	Variant 1(PPT 13-20 yrs)	35%	--
331	Smart Wealth Goal	Yly Mode with prem 12000 to <48000	6.5%	

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331	Smart Wealth Goal	Yly Mode with prem 48000 and above	13%	
331	Smart Wealth Goal	Other than Yly Mode with prem 12000 to <48000	5.5%	
331	Smart Wealth Goal	Other than Yly Mode with prem 48000 and above	11%	
331	Smart Wealth Goal		2%	
331	Smart Wealth Goal	Bonus with business volume 1 Cr and above during preceding 12 months		2%
331	Smart Wealth Goal	Bonus with business volume 1 Cr and above during preceding 12 months		5%
331	Smart Wealth Goal	Bonus with business volume 1 Cr and above during preceding 12 months		7%
339	Saral Jeevan Bima		7.5%	0%
339	Saral Jeevan Bim		40%	0%
341	Saral Pension		2%	0%
343	Assured Wealth Goal		2%	0%
343	Assured Wealth Goal		Min(3*PPT,35%)	0%
355	Diabetic Term Plan		35	0%
351	Invest Protect Goal	Yearly	Max(PPT*3%,25%)	0%
351	Invest Protect Goal	Other than Yearly	Max(PPT*2.5%,25%)	0%
353	Magnum Fortune Plus	Yly	15%	0%
353	Magnum Fortune Plus	Other than Yly	13%	0%
359	ACE		Min(3*PPT,35%)	
365	Assured Wealth Goal - Platinum (Smart Income)		Min(3*PPT,35%)	